

WARNOCK



**Simple, Easy,
Fast & Friendly!**



Warnock Express Shopping Process

Warnock's 5 Step Sales Process

We make car buying
Simple, Easy, Fast & Friendly!
We'll give you your price
and payment in 15 minutes!

Customer Experience

Simple

Pick out your vehicle. We'll give you all the information you need to make a well-informed decision.

Easy

Relax, we do all the work. In person, on the telephone, or over the Internet, we'll get you what you need.

Fast

We won't waste your time. We'll give you a professional trade-in appraisal, price & payments in 15 minutes.

Friendly

Every customer gets a full disclosure worksheet with pricing, lease options, financing payments and interest rates.

Date: 5/22/2008
 Sales Guide: House

Multi Payment

GUEST INFORMATION

Guest Name: Robert Warnock

Address: 175 Route 10, East Hanover, NJ 07936

Home Telephone No.: 973 884-2100 Work Telephone No.:

E-Mail: _____ Driver's License No.:

VEHICLE DESCRIPTION

Make/Model Description: JEEP LIBERTY Year: 2008 Color: STONE WHITE Miles: 00000

Stock No.: KE10506 VIN No.: 1J8GN28K78W232534

Option 'A' - Base Retail Payments* Includes Rebate of \$3,000			
Down Payment	0	1,000	2,000
36 Months/7.90**	536.24	504.85	473.45
48 Months/7.90**	417.57	393.13	368.68
60 Months/7.90**	346.67	326.37	306.08

** Based on an Avg. A.P.R., 45 Days to 1st Pymt.

Option 'B' - Base Lease Payments* Lease Cash of \$3,000			
Down Payment	0	1,000	2,000
27 Months	174.88	136.94	99.05
30 Months	177.89	149.30	120.70
36 Months	192.57	165.52	138.46

Mileage allowed per year: 12,000

Retail Value	23,460.00
Savings	461.00
Rebate	3,000.00
Adjusted Sale Price	19,999.00
Trade Value	5,000.00
Trade Difference	14,999.00
Security Etching	209.00
Accessories	0.00
Sales SubTotal	15,208.00
Tax	1,274.56
Doc Fee	245.50
Trade Balance	0.00
Tag Fee	354.00
Net Sales Price	17,082.06
Down Payment	0.00
Balance Remaining	17,082.06

Guest Approval: _____ Management Approval: _____

* Payments are estimated based on an average APR, the total miles of your plan and other depending on the actual terms of the financial institution's acceptance and are subject to change. **With Lender Approval

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